



MANAGEMENT DEVELOPMENT PROGRAMME

PART 2

**3 - 7
fevereiro**

Troia Resort
Aqualuz Hotel

Associados da AGGP

(curso, 2020 AGGP membership, alojamento)

Full rate

(para não membros da AGGP)

*** Inclui:**

- 📍 CMAE fees
- 📍 5 noites de alojamento no Aqualuz Hotel
- 📍 Delegate Fees (inclui coffee breaks e almoço diário)
- 📍 4 Jantares (de 2ª a 5ªf)

€800 *

€1550 *



Gestores de Golf

GGP - Associação de Gestores de Golf de Portugal



Política de cancelamentos:

até dia 6 de Janeiro sem custos | de 6 a 20 - pagamento de 50% | após dia 22 - 100% do valor é devido

3 FEVEREIRO SEGUNDA-FEIRA | MONDAY



09:00 /09:30

Registration

09:30 /10:00

Introductions and Aims of the week
Torbjörn Johansson

10:00 /11:00

Performing Teams Bill Sanderson

11:00 /11:15

COFFEE BREAK

11:15 /12:45

Performing Teams cont. Bill Sanderson
Performance Management

12:45 /13:45

LUNCH

13:45 /15:15

Performance Management
Bill Sanderson

15:15 /15:30

COFFEE BREAK

15:30 /17:15

Influencing Skills Bill Sanderson

17:15 /18:00

DAY SUMMARY

18:30

WINE TASTING

19:30

DINNER

4 FEVEREIRO TERÇA-FEIRA | TUESDAY

09:00

START

09:00 /10:30

Strategic Planning
Kevin Fish, CCM

10:30 /10:45

COFFEE BREAK

10:45 /12:15

Strategic Planning
Kevin Fish, CCM

12:15 /13:15

LUNCH

13:15 /14:45

Committee strategy & the
Politics of guiding governance
Kevin Fish, CCM

14:45 /15:00

COFFEE BREAK

15:00 /17:00

Manager Survival Guide
Kevin Fish, CCM

17:00 /17:15

DAY SUMMARY

18:30

WINE TASTING

19:30

DINNER

5 FEVEREIRO QUARTA-FEIRA | WEDNESDAY

09:00

START

09:00 /10:30

Team Dynamics/ Customer Service Standards
Jules Murray

10:30 /10:45

COFFEE BREAK

10:45 /12:15

Team Dynamics/ Customer Service Standards
Jules Murray

12:15 /13:00

LUNCH

13:00 /15:00

Lumina Spark
Torbjörn Johansson

15:00 /15:15

COFFEE BREAK

15:15 /17:00

Lumina Spark
Torbjörn Johansson

17:00 /17:15

DAY SUMMARY

18:30

WINE TASTING

19:30

DINNER

6 FEVEREIRO QUINTA-FEIRA | THURSDAY



09:00

START

09:00 /10:30

Time & Stress Management
Darshan Singh

10:30 /10:45

COFFEE BREAK

10:45 /12:15

Time & Stress Management
Darshan Singh

12:15 /13:15

LUNCH

13:15 /15:00

Communications and Presentations Skills
Darshan Singh

15:00 /15:15

COFFEE BREAK

15:15 /17:00

Communications and Presentations Skills
Darshan Singh

17:00 /17:15

DAY SUMMARY

18:30

WINE TASTING

19:30

DINNER

7 FEVEREIRO SEXTA-FEIRA | FRIDAY

08:30

START

08:30 /10:45

Case study presentations
MDP Delegates

10:45 /11:15

COFFEE BREAK

11:15 /12:15

Technology in Clubs
Peter Kirk

12:15 /13:30

LUNCH

13:30 /14:00

Diploma Examination

14:00 /14:15

COFFEE BREAK

14:15 /16:00

Decision making &
Report Writing Rab Lindsay

16:00 /16:15

DAY & WEEK SUMMARY

16:15

DEPART



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